

2013 INCENTIVE TRIP PROGRAM DETAILS

Qualification period:

January 1, 2012 through December 31, 2012

Qualifications:

1. Personal Qualifying Volume (PQV) of \$60,000 or more
OR
2. PQV of \$20,000 or more and 12 or more Qualified Personal Recruits
OR
3. Paid-As or Recognized-As Title of Director as of December 31, 2012*, PQV of \$12,000 or more, 6 or more Qualified Personal Recruits, and 2012 Group Volume of \$500,000 or more.

TERMS AND CONDITIONS

1. The trip is open to Active Comfort Specialist® consultants in the United States and Canada.
2. The contest qualification period is from January 1, 2012 through December 31, 2012.
 - The deadline for orders to count toward your Personal Qualifying Volume, or the Rolling Quarter Volume for your Personal Recruits is 11:59:59 p.m. Pacific Time on 12/31/12.
 - The deadline for Personal recruits is 1 p.m. Pacific time on 12/21/12. Jockey Person to Person's offices are closed December 24 – 31, thus complete applications and payments must be received by 1 p.m. Pacific on December 21, 2012.
3. The group trip dates are April 18 – 22, 2013.
4. Each month from January 2013 through April 2013, you must maintain Active status in order to attend the trip.
5. The prize awarded is a trip for two, 4-night stay at the Aruba Marriott Resort & Stellaris Casino, including round-trip air transportation from an international airport and ground transfers to and from the resort. Prizes are non-transferable and may not be substituted or exchanged for cash. No deviation from the trip dates or itinerary is guaranteed.
6. If a Comfort Specialist® consultant achieves the trip qualifications but either a) cannot attend the group trip on the specified dates, or b) does not return the Trip Registration Form by February 1, 2013 then the "consolation prize" is \$500 suggested retail Jockey Person to Person® products of the person's choice, chosen from available stock. The Company will notify trip achievers on January 13, 2013. Registrations are due by February 1, 2013; otherwise the Company reserves the right to award the "consolation prize." If the consolation prize is selected, the Comfort Specialist® consultant must notify the Company via email or in writing of which items they would like to receive as part of their \$500 products. The consultant must be Active at the time of consolation prize redemption. Consolation prize orders must be submitted by April 2, 2013.
7. In the event the number of trip winners exceeds the Company's projections, and thus exceeds the block of rooms reserved with Aruba Marriott Resort & Stellaris Casino, the Company reserves the right to find comparable accommodations for some trip winners.
8. This contest is void where prohibited by law. Fraud constitutes disqualification. The Company reserves the sole right to determine the winners.
9. No children are allowed on this incentive trip. Each winner is entitled to bring one adult guest with them. The adult guest must be 18 years or older and may not be an independent Comfort Specialist® consultant with Jockey Person to Person, within the past 2 years. The inclusion of any other guest who does not meet these criteria will result in the forfeiture of the prize.
10. If you earn a trip for two and choose not to bring an adult guest, you will have a private room and no other consideration will be given.
11. Company reserves the right, at its sole discretion, to change these Incentive Trip Program Details to modify the Qualification Period and Qualifications or for any other reason Company deems reasonably necessary to carry out the legitimate operation of this Incentive Trip Program. Company further reserves the right, at its sole discretion, to substitute a prize of equal or greater value.

The Definition of a Qualified Personal Recruit is:

- a. A brand new recruit with a Registration Date from 10/1/11 through 12/21/12, who is personally sponsored by you, and who achieves \$600 or more Rolling Quarter Volume (RQV) in his/her **first** Rolling Quarter or by December 31, 2012, whichever comes first, and who did not count as a Qualified Personal Recruit for the 2012 Incentive Trip, and/or
- b. Someone who re-joins the business more than 6 months since his/her Inactivation or Deactivation date, (buys a kit and has a Reactivation Date from 10/1/11 through 12/21/12), and who also achieves \$600 or more Rolling Quarter Volume (RQV) in his/her **first** Rolling Quarter, or by December 31, 2012, whichever comes first, and who did not count as a Qualified Personal Recruit for the 2012 Incentive Trip.
- c. A Qualified Personal Recruit who meets the criteria for either a or b, above, and who is originally sponsored by a new Comfort Specialist who is within her Smart Start period (from her Smart Start date to the end of the first full calendar month) will count as two Qualified Personal Recruits.

Active, Personal Qualifying Volume (PQV), Rolling Quarter Volume (RQV), Paid-As Title, Director

- o The definition of these terms may be found in the Business Guide section of the Business Building Essentials manual.

Special Recognition for Top Achievers

The following Top Achievers will earn extra recognition:

- o Top 5 Trip Achievers in Personal Qualifying Volume.
- o Top 5 Trip Achievers in Qualified Personal Recruits.
- o Top 5 Directors in Group Qualifying Volume.

For all non-PQV categories listed above, the tie-breaker will be Personal Qualified Volume (PQV).

For the PQV category, the tie-breaker will be the number of Qualified Personal Recruits.

* Titles as stated on the December 2012 commission statement and in the January 2013 genealogy report.

All dollar amounts are listed in US dollars for U.S. Comfort Specialists and in Canadian dollars for Canadian Comfort Specialists.